



**COMMERCIAL PROPOSAL**

Crab species Red king (Kamchatka) crab: frozen cooked crab legs



Delivery time To be discussed

| Quoted price<br>(excl. logistics and<br>customs clearance) | Size | Price     |
|--|------|-----------|
|  | 4L   | USD 54/Kg |
|  | 3L   | USD 51/Kg |
|  | 2L   | USD 49/Kg |
|  | L    | USD 45/Kg |

Shipping terms DPU Velsen (NL)

Minimum volume 10 tons

Packaging Carton boxes (net weight of 1 box = 9,1 Kg)

Payment conditions Prepayment

Additional terms

- Customs clearance is not included in the quoted price
- Delivery on the territory of the European Union to the buyer's warehouse can be discussed

Crab species Opilio tanner crab: frozen cooked crab legs



Delivery time To be discussed

|  | Size | Price     |
|--|------|-----------|
| Quoted price<br>(excl. logistics and<br>customs clearance) | 3L   | USD 31/Kg |
|  | 2L   | USD 28/Kg |
|  | L    | USD 24/Kg |
|  | M    | USD 22/Kg |
|  | H    | USD 21/Kg |

Shipping terms DPU Velsen (NL)

Minimum volume 10 tons

Packaging Carton boxes (net weight of 1 box = 9,1 Kg)

Payment conditions Prepayment

- Additional terms
- Customs clearance is not included in the quoted price
  - Delivery on the territory of the European Union to the buyer's warehouse can be discussed

This offer is valid until December 2020.